



**UNITED STATES DEPARTMENT OF AGRICULTURE
(USDA)**

**2024 SMALL BUSINESS SUBCONTRACTING OPPORTUNITIES DIRECTORY
OFFICE OF SMALL AND DISADVANTAGED BUSINESS UTILIZATION**

ROOM 1449 - SOUTH BUILDING WASHINGTON, D. C. 20250

<https://www.usda.gov/da/osdbu>

INTRODUCTION

Public Law 95-507 requires contractors (other than small business concerns) receiving a Federal contract exceeding \$750,000 (\$1,500,000 for construction), which offers subcontracting possibilities, to establish subcontracting plans and goals that provide maximum contracting opportunities for Small Businesses, Small Disadvantaged Businesses, Women-Owned Small Businesses, HUBZone Small Businesses, Veteran-Owned Small Businesses and Service-Disabled Veteran-Owned Small Businesses. Governmentwide goals have been established as five percent for small disadvantaged businesses, five percent for women-owned small businesses, three percent for HUBZone certified small businesses, three percent for veteran-owned small businesses and three percent for service-disabled veteran-owned small businesses; these goals pertain to the agency's total value of all prime contract and subcontract awards for each fiscal year. A subcontracting plan is required of large business prime contractors with contracts meeting the thresholds, provides for the establishment of goals. Subcontracting plans also contain other provisions to ensure that the potential capabilities of a small business, small disadvantaged business, women-owned small business, HUBZone small business, veteran-owned small business and service-disabled veteran-owned small business concerns are fully considered for use. The plan may apply to a specific contract requirement or the entire production of a commercial product. In establishing subcontracting goals, the contractor may include all purchases that contribute to the performance of the contract, including a proportionate share of the product or service costs which are normally allocated as indirect costs. A company official is appointed to administer the plan.

THE USDA MARKETPLACE

The contracting function at USDA is highly decentralized; there are 10 major contracting agencies and more than 200 field procurement offices. Most large procurements requiring a subcontracting plan take place at the headquarters levels or at major designated procurement centers. Approximately 50 percent of USDA's procurement budget is spent purchasing food commodities in support of various domestic and export feeding programs. It is not surprising, therefore, that the largest percentage of the subcontracting activity is carried out by food commodity contractors. This trend is slowly changing as more and more large contracts are awarded in the technical and administrative support areas. USDA establishes goals for prime contracting and subcontracting dollars to be awarded. Prime contractors are encouraged to seek innovative ways to increase the participation of small business concerns in USDA procurements. To the extent feasible, major negotiated acquisitions will contain evaluation criteria provisions which take into consideration the prime contractor's efforts and the extent of subcontracting with small business concerns. OSDBU is actively involved in the review of subcontracting plans.

Agricultural Marketing Service (AMS)
Commodity Procurement Program
Fruits, Tree Nuts, and Vegetables

Prime Contractor Name Address/Zip	Small Business Liaison	Major Product(s) or Service(s)	Subcontracting Opportunities	Contract Number	Dollar Amount
Basic American Foods 2999 Oak Road STE 800 Walnut Creek, CA 94597	Tara Laner Senior Buyer 415 W Collins Rd Blackfoot, ID 83221	Dehydrated Potato Flakes	Food Products Machinery, Fabricated Metal Products, Electrical Work, Office Equipment, Commercial Art and Graphic Design, Chemicals and Chemical Preparations, NEC, Industrial Machinery and Equipment	12-3J14-24-C-0928	\$1,900,400.00
Del Monte Foods 3003 Oak Road Walnut Creek, CA 94597	David Meier Procurement Operations Manager (412) 246-9983 ext. 69983 David.meier@delmonte.com	Canned Fruits and Vegetables	Janitorial, Uniforms, MRO Items, Professional Services	12-3J14-24-C-0928	\$906,705.24
Dole 7916 Bellevue Rd Atwater, CA 95301	Alexander Odio Director Industrial Sales (805) 413-6665 Alexander.Odio@Doleintl.com	Frozen Fruit	Frozen Commodities, Raw Commodities, Ingredients, Warehousing, Packaging Materials, Outside Labor, EPA Compliance, Miscellaneous Materials, Machinery and Equipment, Health Services	12-3J14-24-F-0161	\$1,979,380.11

Hanover Foods Corporation 1486 York Street Hanover, PA 17331	Jeffrey Salo Director of Strategic Sourcing (717) 634-3185 jsalo@hanoverfoods.com	Canned and Frozen Vegetables	Vegetables, Ingredients, Contracting Services, Transportation, Machine Parts, Equipment, Chemicals/Sanitation, Proteins, Advertising, Calibrations/Instrument, Storage, Office Equipment, Temporary Labor, Packaging	12-3J14-24-F-1344	\$1,136,560.50
McCall Farms, Inc. 6651 South Irby Street Effingham, SC 29541	Haley Poston Food Service Customer Support (843) 662-2223 Ext. 1099 hposton@mccallfarms.com	Canned Spinach	Pest Control, Uniforms, Brooms, Bolts, Belts, Chemicals, Fuel for Boilers, Logistics, Truck Repairs	12-3J14-C-0241- P00006	\$2,305,207.83
The Neil Jones Food Company 1701 W. 16 th Street Vancouver, WA 98660	Jory Smith Director of Purchasing (360) 949-3266 jorys@njfco.com	Tomato Products	Ingredients, Packaging, Services/MRO	12-3J14-24-C-0283	\$895,738.44
Peterson Farms, Inc. 3104 W. Baseline Road Shelby, MI 49455	Amy Baker Senior Director, Quality and Regulatory Compliance Manager (231) 861-6333 ext 200 abaker@petersonfarmsinc.com	Applesauce	Bulk Apples for Further Processing, Landscaping, Uniforms, Security, Packaging, Processing Aids	12-3J14-24-C-0623	\$1,975,463.07
Red Gold, LLC PO Box 83 Elwood, IN 46036	Matthew Tebbe Director of Tax Accounting and Risk Management (765) 557-5500 ext 1162	Tomato Products	Tomatoes, Tomato Paste, Other Ingredients, Labels, Cartons, Other Packaging, Office Supplies, Catering Services, Lawn Services, Freight, Engineering Services, Other Services	12-3J14-24-C-0290- P00005	\$1,063,307.30

Seneca Foods Corporation 350 WillowBrook Office Park Fairport, NY 14456	Robin Salone Sr. Director of Corporate Accounting (585) 495-4132 rsalone@senecafoods.com	Canned Vegetables	Raw Vegetables, Parts, Labels/Packaging, Plumbing Services, Office Supplies, Maintenance Items, Land Rental, Chemicals, Transportation	12-3J14-24-F-0201- P00001	\$2,030,404.20
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Agricultural Marketing Service (AMS)
Commodity Procurement Program
Livestock and Poultry

Prime Contractor Name Address/Zip	Small Business Liaison	Major Product(s) or Service(s)	Subcontracting Opportunities	Contract Number	Dollar Amount
American Beef Packers Inc. 13677 Yorba Ave Chino, CA 91710	Rafael Santamaria Controller (909) 628-4888 ext 104 rafael@abpackers.net	Coarse Ground Beef	Cattle, Boxes, Repairs, Chemical	12-3J14-24-C-0371- P00001	\$5,811,603.00
AmeriQual Group LLC 18200 HWY 41 N Evansville, IN 47725	Lana Lis Director Government Sales (812) 867-1444 llis@ameriqua.com	Pouched Chicken	Raw Material, Retort Pouch Material, Pouch Cartons, Labor, Maint/Mech, Auto/Truck, Dues, Donations, Education/Train, Employee Relations, Employee Testing, Grading, Insurance, Janitorial/Sanitation, Lab Supplies, Licenses/Fees, Logistics Services, Supplies, Pest Control, Prof Fees, Rent Equip, Rent Bldg/Offsite Storage, Safety, Security, Uniforms, Travel, Utilities/Telephone	12-3J14-24-F-0305- P00005	\$16,954,967.18
Cargill Agricultural and Supply Chain North America	Natalie McGrady Global Supplier Diversity Lead (952) 984-6525 natalie_mcgrady@cargill.com	Coarse Ground Beef	Agricultural Products, Construction Trades, Pest Control, Processing Chemicals,	12-3J14-24-C-0894	\$1,052,352.00

			Food Ingredients, Plant Materials and Services, Corporate Materials and Services, Transportation		
Caviness Beef Packers Ltd. PO Box 31117 Amarillo, TX 79120	Jim Hargis EVP of Business Affairs (806) 372-5781 jim@cavinessbeef.com	Beef Products	Direct Materials, Direct Supplies, Indirect/Overhead (Maintenance, Repairs, Supplies, Other)	12-3J14-24-C-0215-P0001	\$6,018,934.40
Gold Creek Foods 325 Washington St SW Gainesville, GA 30501	Jack Crawford Director of Commodity Processing (678) 928-6970 Jack.crawford@goldcreekfoods.com	Chicken	Ingredients, Landscaping/Maintenance, Contract/Temp Labor, Transportation, Contract Sanitation, Rent/Lease, Professional Services, Legal, IT, PPE, Insurance	12-3J14-24-C-0642	\$8,778,319.20
Hormel Foods Corporation Jennie-O 1 Hormel Place Austin, MN 55912	Valerie M. Villafane Director of Procurement (507) 437-5307 vmvillafane@hormel.com	Turkey Taco Filling	Broker, Capital, Feed, Finished Goods, Freight, Grower, Indirect Supplies, Ingredients, MRO, Package, Provisions, Services	12-3J14-24-C-0114-P00007	\$2,063,880.00
JBS USA Food Company 1770 Promontory Circle Greeley, CO 80634	Staria Michnewicz JBS Pork Processor Sales (970) 506-7908 Staria.Michnewicz@jbsa.com	Pork	Packaging, Ingredients, Services, Capitol, Production, Transportation, Chemicals	12-3J14-24-C-0317	\$1,121,124.22
Lakeside Foods, Inc. 2400 S. 44 th Street Manitowoc, WI 54221-1327	Brett Siikarla Operations Business Analyst (920) 684-3356 bsiikarla@lakesidefoods.com	Canned Beef and Canned Pork	Raw Materials (vegetables, meat, ingredients, packaging, etc.), Service Vendors, Service Vendors for uniforms, landscaping, catering, IT, and janitorial services	12-3J14-24-C-0617-P00003	\$4,905,838.80

<p>OBi Seafoods, LLC 1100 W. Ewing St. Seattle, WA 98119</p>	<p>John Daly VP Sales and Marketing (206) 240-9154 John.Daly@obiseafoods.com</p>	<p>Canned Salmon</p>	<p>Machine and Welding, Fuel and Lubrication, Safety Consulting, Construction Services, Charter Air Transport, Instrumentation and Calibration, Industrial Cleaning Tools, Precision Steel Parts, Commercial Air Transportation</p>	<p>12-3J14-24-F-1308- P0003</p>	<p>\$52,866,067.70</p>
<p>OK Foods, Inc. 4601 North 6th Street Fort Smith, AR 72916</p>	<p>Shawn Reaves Director of Sales (479) 651-0322 Shawn.Reaves@okfoods.com</p>	<p>Chicken Leg Quarters</p>	<p>Admin/Operation Services and Supplies, Chemical Products, Freight and Automative Services, Maintenance and Hardware, Electrical Material, Flavoring and Additive, Medicines and Vaccines, Packaging and Materials, Security and Protection</p>	<p>12-3J14-24-F-1394</p>	<p>\$2,374,154.40</p>
<p>Trident Seafoods Corporation 5303 Shilshole Ave NW Seattle, WA 98107</p>	<p>Brian Head Vice President of Foodservice Sales (206) 783-3818 BHead@tridentseafoods.com</p>	<p>Alaskan Pollock</p>	<p>Fish Procurement, Freight, Fuel, Marine, Professional Services, Ingredients, Equipment, Industrial, Healthcare, Construction, Chemicals</p>	<p>12-3J14-24-C-0389</p>	<p>\$759,924.00</p>
<p>Tyson Foods, Inc. 2200 W. Don Tyson Parkway Springdale, AR 72762</p>	<p>Karli Gama Administrator (479) 290-6605 Karli.Gama@tyson.com</p>	<p>Chicken</p>	<p>Cooking Ingredients, Micro Feeds, Packaging, Marketing, Computers (IT), Live Production, MRO, Transportation, Services, OEM, Capital, Commodities</p>	<p>12-3J14-24-C-0151</p>	<p>\$1,041,225.12</p>

Vietti Acquisition LLC 636 Southgate Avenue Nashville, TN 37203	Paul Emmerth CFO (773) 263-8283 paule@zwanfood.com	Beef Stew	Janitorial, Printing Services, Custom Blending Specialists, IT Services, Welding Services, Maintenance Services, Legal Services, Freight Hauling, Recipe Specialist	12-3J14-24-C-1212	\$3,166,920.00
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Agricultural Marketing Service (AMS)
Commodity Procurement Program
Dairy, Grain, and Oilseed

Prime Contractor Name Address/Zip	Small Business Liaison	Major Product(s) or Service(s)	Subcontracting Opportunities	Contract Number	Dollar Amount
Associated Milk Producers 315 N Broadway New Ulm, MN 56073	Cory Schmidt Director of Strategic Sourcing and Risk Management (507) 233-3654 schmidt@ampi.com	Cheese	Trucking (Salt), Labor Services, Fluid Milk, Risk Management Consulting Services, Packaging, Cheese Cultures, Sanitation, Uniforms, Salt, Warehouse, Office Supplies, Manufacturing Equipment	12-3J14-24-F-0049- P00003	\$5,077,270.32
Bay Valley Foods LLC 2021 Spring Road Suite 600 Oak Brook, IL 60523	James O' Rourke SVP, Chief Procurement Officer (708) 409-5402 James.orourke@treehousefoods.com	Rolled Oats	Commodities, Ingredients, Packaging Materials, MRO, Indirect-Facility Services, Logistics, Other	12-3J14-24-C-0522- P00010	\$2,115,021.95
Chobani LLC 669 County Road 25 New Berline, NY 13411	Brian Koehl Sr. Director of Tax (607) 847-7401 Brian.koehl@chobani.com	Yogurt	Packaging, Capital, Ops/Maintenance, Marketing, Temp Labor, Cultures, Whey	12-3J14-24-C-0116	\$1,104,222.18
Dairy Farmers of America, Inc. 1405 N. 98 th Street Kansas City, KS 66111	Kim Parks Chief Operating Officer, Ingredient Solutions (816) 801-6376 kparks@dfamilk.com	Fluid Milk	Packaging, Ingredients, MRO	12-3J14-24-C-1289- P0001	\$904,447.56

Leprino Foods Dairy Products 1830 West 38 th Avenue Denver, CO 80211	Sherry Donovan SBLO, Associate Director, Indirect Procurement (303) 480-7647 sdonovan@leprinofoods.com	Cheese	Equipment and Service, Maintenance and Repairs, Pallets, IT, Transportation, Packaging, Corporate Services, Ingredients	12-3J14-24-F-0128- P00001	\$5,274,059.38
Post Consumer Brands 20802 Kensington Blvd Lakeville, MN 55044	Todd Clark Sales and Strategy Manager (206) 384-9546 tcclark@postholdings.com	Cereal	Administrative Products and Services, Direct Products, Equipment, HR, IT, Logistics, Marketing, MRO and Consumables, Packaging, Professional Services, Real Estate and Facilities, Travel	12-3J14-24-F-0798- P00001	\$1,856,214.43
Prairie Farms Dairy 4744 Staunton Rd Edwardsville, IL 62025	Mike Dorrian Vice President of Sales (618) 659-5700 mdorrian@prairiefarms.com	Fluid Milk	Clothing, Janitorial, Office Supplies, First Aid, Merchandising Materials, Ingredients, Maintenance	12-3J14-24-C-1284- P00001	\$2,017,341.72
Riceland Foods Inc. P.O. Box 927 Stuttgart, AR 72160	Brad Collier Purchasing Manager (870) 673-5690 bcollier@riceland.com	Rice	Packaging, Shipping Supplies, Raw Materials, Uniform costs, IT Consulting	12-3J14-24-C-0471	\$1,010,251.20
Saputo Cheese USA Inc. 10700 W Research Dr, Suite 400 Milwaukee, WI 53226-3458	John C Douglas VP Dairy Procurement (240) 675-5350 John.douglas@saputo.com	Cheese	Sanitation, Machining, HVAC, Construction, Repair, Maintenance, Equipment, Transportation, Stainless Steel, Safety Supplies, Any Other	12-3J14-24-F-0053- P00002	\$1,841,182.73
Severn Peanut Inc. 413 Main St. Severn, NC 27877	Patrick Barnes Sales and Purchasing Assistant Manager (252) 585-1314 pbarnes@hamptonfarms.com	Peanut Butter	Packaging, Ingredients, General Supplies, Office Supplies	12-3J14-24-C-0980	\$3,086,760.95

Transylvania Vocational Services 11 Mountain Industrial Drive Brevard, NC 28712	Beth Rich Vice President of Business Development and Marketing (828) 337-9413 bethr@tvsinc.org	Instant Nonfat Dried Milk	Janitorial Supplies, Landscaping, Pest Control, Roll Stock, Tri Calcium Phosphate, Sugar, Cleaning Supplies, Cleaning Products, Suppersack Liners, IT Services, Marketing Services, Soy Oil, Transportation, Other	12-3J14-24-C-0451- P00006	\$4,773,273.54
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**Agricultural Marketing Service (AMS)
Commodity Procurement Program
International**

Prime Contractor Name Address/Zip	Small Business Liaison	Major Product(s) or Service(s)	Subcontracting Opportunities	Contract Number	Dollar Amount
Archer Daniels Midland 4666 Fairies Parkway Decatur, IL 62526	Veronica Johnson Director, Global Supplier Diversity (217) 451-2884 Veronica.Johnson@adm.com	Hard Red Winter Bulk Wheat	Staffing, Grain, Equipment and Supplies, Transportation, Beans, Packaging, Chemicals, Contractor Services	12-INTB-24-C-0009	\$4,589,475.00
Bunge Milling, Inc. 1391 Timberlake Manor Parkway Chesterfield, MO 63017	Sara Hayden Strategic Sourcing Manager (314) 292-2055 Sara.Hayden@bunge.com	Cornmeal	Pipefitter Services, Water Treatment, Hoist Repairs/Service, Janitorial/Paper Goods, Tricalcium Phosphate, Pallets, Extrusion Equipment, Mech/MW, Environmental Services	12-INTP-24-C-0059- P00001	\$1,489,507.30
CHS Inc. 5500 Cenex Drive Inner Grove Heights, MN 55077	Adam Leclerc Sr. Director Supply Chain Execution (651) 335-6444 Adam.leclerc@chsinc.com	Hard Red Winter Bulk Wheat	Janitorial, Safety Equipment, Merchandising, Forwarding, Sanitation, Pest Control, First Aid Supplies, Fumigation, Barge	12-INTB-24-C-0001	\$7,875,725.00
Heartland Goodwill Enterprises 8200 6 th St SW Cedar Rapids, IA 52404	Jessica Schamberger Vice President of Operations (319) 573-0000 jschamberger@goodwillheartland.org	Vegetable Oil	Soybean Oil, 4L Cans, Can Closures, Case Boxes, Vitamin A & D Premix, Pallets, Stretch Wrap, Oil Testing/3rd Party Lab, Corner Boards, Glue, Pest	12-INTP-24-C-0041- P00001	\$1,275,476.25

			Control, Janitorial, Snow Removal, Trucking, Equipment Maintenance		
Kalama Export Company LLC 1300 SW 5 TH Ave., Suite 2705 Portland, OR 97201	Sean M. Tingey President and CEO (503) 820-7475 sean.tingey@pacificorllc.com	White Wheat	Shipping & Freight, Repairs & Maintenance, Outside Services, Locomotive Service	4210005831	\$10,556,295.20

Andrea Lang
Agricultural Marketing Service (AMS)
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Diana Dau David
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Diana.Dau@usda.gov

**Agricultural Research Service (ARS)
Contracting Operations Branch (COB)**

Prime Contractor Name Address/Zip	Small Business Liaison	Major Product(s) or Service(s)	Subcontracting Opportunities	Contract Number (Option Years)¹	Dollar Amount²
Research Triangle Institute 3040 E. Cornwallis Rd. Research Triangle Park, NC 27709	Terry George-Waterfield twaterfield@rti.org	Develop weights for IRI to study food price environment. 541611 - Administrative Management and General Management Consulting Services	Yes, Individual Subcontracting Plan	GS-00F-354CA/ 1232SA21F0124 (Base + Six Optional Tasks)	\$1,226,175.20

Jessica Hadley
Agricultural Research Service (ARS)
Small Business Specialist
jessica.hadley@usda.gov

Animal and Plant Health Inspection Agency (APHIS)
(Also procures for Agricultural Marketing Service Non-Food Items)
Marketing and Regulatory Programs

Prime Contractor Name Address/Zip	Small Business Liaison	Major Product(s) or Service(s)	Subcontracting Opportunities	Contract Number (Option Years)¹	Dollar Amount²
DAVEY RESOURCE GROUP, INC. 295 S Water Street Kent, OH 44240	Bill Stendrup Telephone: 508-825-3217 bill.stendrup@davey.com	Tree Services	Please contact vendor in "SB Liaison" block	12639522D0073 - 5-yr Ordering Periods through 11/8/2026	\$16,112,859.26
AllFlex USA, Inc. 2805 East 14th Street DFW Airport, TX 75261	Jim Wallace Telephone: 972-456-2654 jwallace@alflexusa.com	Livestock Identification RFID Ear Tags	Contract labor for receiving inventory, printing and packing RFID tags, packing materials, IT services for production data processing, safety consulting, freight transportation, janitorial services	12639520D0042 - 5-yr Ordering Periods through 7/25/2025	\$45,009,300.00
Acumen Solutions, Inc. 8280 Greensboro Dr Ste. 400, McLean, VA 22102	Greg Diephouse Engagement Director Telephone: 703-640-3525 gdiephouse@acumensolutions.com	IT Services	Please contact vendor in "SB Liaison" block	12639519F0936 – Option Periods through 8/31/2024	\$20,000,000.00
Zoetis, Inc. 10 Sylvan Way Parsippany, NJ 07054	Kelly Streeter kelly.streeter@zoetis.com 973-822-7000	PPD Tuberculin	Sole Source for PPD Tuberculin Please contact vendor in "SB Liaison" block	12639520D0026 – Ordering Period through 02/15/2025	\$4,669,500.00
Clark Nexsen, Inc. 4525 Main St, Ste 1400 Virginia, Beach, VA 23462	Natisha Collier-McCray ncolliermccray@clarknexsen.com 757-351-1184	Nationwide AE Services	Lab planning, structural engineering, environmental engineering, commissioning, landscape architecture	12639521D0050 – Option Periods through 6/30/2026	\$15,000,000.00

Coffman Engineers, Inc. 10 N Post St, Ste 500 Spokane, WA 99201	Traci Hanegan traci.hanegan@coffman.com 509-328-2994	Nationwide AE Services	Construction cost estimating, lab planning, geotechnical engineering, environmental engineering	12639521D0051 – Option Periods through 6/30/2026	\$15,000,000.00
CTA, Inc., aka Cushing Terrell 13 N 23rd St Billings, MT 59101	Gary Glassing garyglassing@cushingterrell.com 208-577-5605	Nationwide AE Services	Surveying, geotechnical engineering, environmental engineering	12639521D0052 – Option Periods through 6/30/2026	\$15,000,000.00
Merrick & Company 5970 Greenwood Plaza Blvd Greenwood Village, CO 80111	Emily Bloedel emily.bloedel@merrick.com 303-751-0741	Nationwide AE Services	Greenhouse design, landscape architecture, construction cost estimating, geotechnical engineering	12639521D0054 – Option Periods through 6/30/2026	\$15,000,000.00
Stanley Consultants, Inc. 100 Court Ave, Ste 300 Des Moines, IA 50309	Joyce Becker beckerjoyce@stanleygroup.com 303-925-8256	Nationwide AE Services	Interior design, lab planning, fire protection engineering	12639521D0055 – Option Periods through 6/30/2026	\$15,000,000.00

Michael Chiodi
Animal and Plant Health Inspection Service
Marketing and Regulatory Programs
Small Business Specialist
Michael.J.Chiodi@usda.gov

Farm Production and Conservation (FPAC) Acquisitions Division

Prime Contractor Name Address/Zip	Small Business Liaison	Major Product(s) or Service(s)	Subcontracting Opportunities	Contract Number (Option Years) ¹	Dollar Amount ²
Manson Construction, Inc. PO Box 24067 Seattle, WA 98124-0067	Lindsey Williams Small Business Liaison Officer 206-639-1598 SBLO@mansonconstruction.com	Heavy Construction	Fuel, Towing, Equipment Rental, Safety Supplies, Misc. Supplies, Lodging	12FPC323C0001 Period of performance 05/15/2023 to 12/27/2024	\$42,338,180.40

Sheryl Welch
Farm Production and Conservation
Small Business Specialist
sheryl.welch@usda.gov
(also services Natural Resources Conservation Service (NRCS),
Farm Service Agency (FSA) and Risk Management Agency (RMA))

Rural Development (RD) Procurement Management Office

Prime Contractor Name Address/Zip	Small Business Liaison	Major Product(s) or Service(s)	Subcontracting Opportunities	Contract Number (Option Years) ¹	Dollar Amount ²
Information Systems and Networks Corp (ISN) 10411 Motor City Drive, Suite 700 Bethesda, MD 20817	Sarah Dallas Email: sdallas@isncorp.com Office 301-222-0705	Single Family Housing Direct Loan Default Services	Foreclosure Legal Services Appraisals Services Property Preservation and Maintenance Services Real Estate Owned Disposition Services	12SAD223D0004 10-year contract	\$1,000,000,000 (Base year and all options)
Dawson's Realty and Mortgage, Inc. Db a Dawson's Management	Tim Turner 770-962-4981 info@dawsonsmangement.com	Single Family Housing Direct Loan Default Services	Foreclosure Legal Services Appraisals Services Property Preservation and Maintenance Services Real Estate Owned Disposition Services	12SAD223D0001 10-year contract	\$1,000,000,000 (Base year and all options)

Milbert Crossland
Rural Development
Small Business Specialist
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